

**Center for Talent Reporting**  
**Profit & Loss**  
 January through December 2017

	Jan - Dec 17
<b>Income</b>	
4000 · Sponsors	
4015 · Silver	10,000.00
4020 · Bronze	10,000.00
<b>Total 4000 · Sponsors</b>	<b>20,000.00</b>
4050 · Regular Memberships	8,970.00
4055 · Student Membership	297.00
4060 · Corporate Membership	9,594.00
4070 · Workshop and Conference Income	
4072 · Workshop Income	16,584.00
4074 · Conference Income	
4076 · 2017 Conference Fees	5,986.00
4077 · 2018 Conference fees	5,090.00
<b>Total 4074 · Conference Income</b>	<b>11,076.00</b>
4075 · Conference Sponsorships	14,000.00
<b>Total 4070 · Workshop and Conference Income</b>	<b>41,660.00</b>
4080 · Expense Reimbursement	
4081 · Presentation Reimbursements	1,451.70
4082 · For custom workshops	401.12
4083 · Coaching	1,316.77
<b>Total 4080 · Expense Reimbursement</b>	<b>3,169.59</b>
4100 · Custom Workshops and Coaching	
4110 · Custom Workshops	7,500.00
4120 · Coaching	2,500.00
<b>Total 4100 · Custom Workshops and Coaching</b>	<b>10,000.00</b>
4200 · Certification and Accreditation	1,500.00
4300 · Partner Income	
4310 · Partner Workshop Income	8,142.00
<b>Total 4300 · Partner Income</b>	<b>8,142.00</b>
4500 · Misc	9.85
<b>Total Income</b>	<b>103,342.44</b>
<b>Expense</b>	
6015 · Insurance	1,447.00
6025 · Office Supplies	527.25
6030 · Payroll Expenses	49,842.20
6040 · Postage & Shipping	1.00
6050 · Professional Fees	1,948.00
6055 · Fees	
6056 · Credit Card fees	2,280.27
6055 · Fees - Other	119.00
<b>Total 6055 · Fees</b>	<b>2,399.27</b>
6062 · Communication	5,555.00
6065 · Telephone & Internet	2,012.09
6070 · Travel & Conferences	
6071 · Reimbursable Travel expense	1,206.89
6070 · Travel & Conferences - Other	4,732.15
<b>Total 6070 · Travel &amp; Conferences</b>	<b>5,939.04</b>
6072 · Meals and Entertainment	
6073 · Reimbursable meal expense	40.20
6072 · Meals and Entertainment - Other	399.57
<b>Total 6072 · Meals and Entertainment</b>	<b>439.77</b>
6075 · Website	4,967.81
6999 · Miscellaneous	20.74

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Cash Basis

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	<u>Jan - Dec 17</u>
7000 · Workshop Expenses	
7001 · Travel	763.72
7002 · Meals (not part of package)	140.46
7003 · Hotel	6,772.30
7004 · Supplies for workshop	534.19
Total 7000 · Workshop Expenses	<u>8,210.67</u>
7005 · Partner Workshop Expenses	
7008 · Partner workshop hotel	1,494.00
Total 7005 · Partner Workshop Expenses	<u>1,494.00</u>
7010 · Conference Expenses	
7011 · Travel	915.43
7012 · Meals (not part of package)	381.08
7013 · Hotel expenses	18,739.72
7014 · Supplies for the conference	2,967.78
7015 · Publicity, microsite	5,554.87
Total 7010 · Conference Expenses	<u>28,558.88</u>
7020 · Custom Workshop and Coaching	
7021 · Travel for custom and coaching	2,453.56
7022 · Meals for custom and coaching	311.95
7023 · Lodging for custom and coaching	704.33
7024 · Supplies	193.19
Total 7020 · Custom Workshop and Coaching	<u>3,663.03</u>
8000 · Refunds	
8003 · Refund of Conference fees	499.00
Total 8000 · Refunds	<u>499.00</u>
Total Expense	<u>117,524.75</u>
Net Income	<u><u>-14,182.31</u></u>

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Center for Talent Reporting  
**Balance Sheet**  
As of December 31, 2017

	<u>Dec 31, 17</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
1010 · Wells Fargo Checking - Spending	10,222.20
1015 · Wells Fargo Savings - Spending	100.16
1025 · Wells Fargo Savings - Income	-0.04
<b>Total Checking/Savings</b>	<u>10,322.32</u>
<b>Total Current Assets</b>	<u>10,322.32</u>
<b>TOTAL ASSETS</b>	<u><u>10,322.32</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2010 · Loan from Dave Vance	15,000.00
2020 · Loan Repayment	-15,000.00
<b>Total Other Current Liabilities</b>	<u>0.00</u>
<b>Total Current Liabilities</b>	<u>0.00</u>
<b>Total Liabilities</b>	0.00
Equity	
3200 · Retained Earnings	24,504.63
Net Income	-14,182.31
<b>Total Equity</b>	<u>10,322.32</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>10,322.32</u></u>