

9:30 AM
 03/05/18
 Cash Basis

Center for Talent Reporting Profit & Loss January through December 2016

	Jan - Dec 16
Income	
3500 · Interest	0.00
4000 · Sponsors	
4010 · Gold	15,000.00
4015 · Silver	10,000.00
4020 · Bronze	20,000.00
	45,000.00
Total 4000 · Sponsors	45,000.00
4050 · Regular Memberships	16,866.58
4055 · Student Membership	294.70
4060 · Corporate Membership	10,374.00
4070 · Workshop and Conference Income	
4072 · Workshop Income	27,388.83
4074 · Conference Income	
4076 · 2017 Conference Fees	6,088.00
4074 · Conference Income - Other	14,629.71
	20,717.71
4075 · Conference Sponsorships	9,500.00
	57,606.54
Total 4070 · Workshop and Conference Income	57,606.54
4080 · Expense Reimbursement	
4081 · Presentation Reimbursements	2,279.51
4082 · For custom workshops	1,070.44
4083 · Coaching	362.20
	3,712.15
Total 4080 · Expense Reimbursement	3,712.15
4100 · Custom Workshops and Coaching	
4110 · Custom Workshops	6,250.00
4120 · Coaching	2,400.00
	8,650.00
Total 4100 · Custom Workshops and Coaching	8,650.00
4200 · Certification and Accreditation	6,750.00
4500 · Misc	262.22
	149,516.19
Total Income	149,516.19
Expense	
6015 · Insurance	1,513.00
6025 · Office Supplies	945.64
6030 · Payroll Expenses	80,232.80
6050 · Professional Fees	1,590.00
6055 · Fees	
6056 · Credit Card fees	2,442.30
6055 · Fees - Other	161.00
	2,603.30
Total 6055 · Fees	2,603.30
6060 · Publicity & Marketing	95.00
6062 · Communication	7,290.00
6065 · Telephone & Internet	1,992.26
6070 · Travel & Conferences	
6071 · Reimbursable Travel expense	2,632.63
6070 · Travel & Conferences - Other	5,028.17
	7,660.80
Total 6070 · Travel & Conferences	7,660.80
6072 · Meals and Entertainment	
6073 · Reimbursable meal expense	33.99
6072 · Meals and Entertainment - Other	667.74
	701.73
Total 6072 · Meals and Entertainment	701.73
6075 · Website	6,331.50
6999 · Miscellaneous	99.00

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Profit & Loss
January through December 2016

	<u>Jan - Dec 16</u>
7000 · Workshop Expenses	
7001 · Travel	1,429.76
7002 · Meals (not part of package)	712.61
7003 · Hotel	5,196.74
7004 · Supplies for workshop	593.88
Total 7000 · Workshop Expenses	<u>7,932.99</u>
7010 · Conference Expenses	
7011 · Travel	388.20
7012 · Meals (not part of package)	753.28
7013 · Hotel expenses	19,072.02
7014 · Supplies for the conference	5,381.84
7015 · Publicity, microsite	660.00
7016 · Simulation Fees CLO for Day	1,034.00
Total 7010 · Conference Expenses	<u>27,289.34</u>
7020 · Custom Workshop and Coaching	
7021 · Travel for custom and coaching	1,063.38
7022 · Meals for custom and coaching	83.76
7023 · Lodging for custom and coaching	306.00
Total 7020 · Custom Workshop and Coaching	<u>1,453.14</u>
8000 · Refunds	
8002 · Refund of workshop fees	90.00
8003 · Refund of Conference fees	499.00
Total 8000 · Refunds	<u>589.00</u>
Total Expense	<u>148,319.50</u>
Net Income	<u><u>1,196.69</u></u>

9:31 AM
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Center for Talent Reporting
Balance Sheet
As of December 31, 2016

	<u>Dec 31, 16</u>
ASSETS	
Current Assets	
Checking/Savings	
1010 · Wells Fargo Checking - Spending	24,404.51
1015 · Wells Fargo Savings - Spending	100.16
1025 · Wells Fargo Savings - Income	-0.04
Total Checking/Savings	<u>24,504.63</u>
Total Current Assets	<u>24,504.63</u>
TOTAL ASSETS	<u><u>24,504.63</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2010 · Loan from Dave Vance	15,000.00
2020 · Loan Repayment	-15,000.00
Total Other Current Liabilities	<u>0.00</u>
Total Current Liabilities	<u>0.00</u>
Total Liabilities	0.00
Equity	
3200 · Retained Earnings	23,307.94
Net Income	1,196.69
Total Equity	<u>24,504.63</u>
TOTAL LIABILITIES & EQUITY	<u><u>24,504.63</u></u>